

FINANCIAL SERVICES SALES CERTIFICATE REQUIREMENTS

Code	Title	Units
Certificate Requirements - 12 units ¹		
MARKETNG 212	PRINCIPLES OF SELLING	3
MARKETNG 460	ADVANCED SALES	3
FNBSLW 401	ESSENTIALS OF FINANCIAL PLANNING	3
FNBSLW 446	INSURANCE	3
Total Units		12

¹ Minimum 2.00 GPA in the certificate required for graduation. Maximum of 2 transfer courses allowed; no more than 50% of the certificate may be fulfilled using transfer courses.