MARKETING REQUIREMENTS (BBA)

| Code | Title | Units |
|---------------------------|--|-------|
| Major Requirements | - 24 units ¹ | |
| MARKETNG 212 | PRINCIPLES OF SELLING | 3 |
| MARKETNG 321 | MARKETING RESEARCH | 3 |
| MARKETNG 351 | INTRODUCTION TO DIGITAL MARKETING | 3 |
| MARKETNG 479 | CAPSTONE IN STRATEGIC MARKETING | 3 |
| Select 12 units from: | | 12 |
| MARKETNG 210 | MARKETING FOR INFLUENCERS AND CREATORS | |
| MARKETNG 337 | RETAIL MANAGEMENT | |
| MARKETNG 350 | MARKETING COMMUNICATIONS AND ARTIFICIAL INTELLIGENCE | |
| MARKETNG 352 | SOCIAL MEDIA AND CONTENT MARKETING | |
| MARKETNG 353 | ADVANCED DIGITAL MARKETING AND ARTIFICIAL INTELLIGENCE | |
| MARKETNG 360 | ENTREPRENEURIAL MARKETING | |
| MARKETNG 361 | INTERNATIONAL MARKETING | |
| MARKETNG 370 | EXPERIENTIAL MARKETING | |
| MARKETNG 371 | SPORTS MARKETING | |
| MARKETNG 372 | SERVICES MARKETING | |
| MARKETNG 400 | ARTIFICIAL INTELLIGENCE AND | |
| | MARKETING INNOVATION | |
| MARKETNG 412 | BUSINESS TO BUSINESS MARKETING | |
| MARKETNG 420 | CONSUMER BEHAVIOR | |
| MARKETNG 431 | SALES MANAGEMENT | |
| MARKETNG 442 | LOGISTICS | |
| MARKETNG 444 | OMNICHANNEL MARKETING | |
| MARKETNG 445 | MARKETING ANALYTICS AND ARTIFICIAL INTELLIGENCE | |
| MARKETNG 450 | SALES NEGOTIATION AND CONFLICT RESOLUTION | |
| MARKETNG 460 | ADVANCED SALES | |
| MARKETNG 465 | SALES TEAM PRACTICUM | |
| MARKETNG 491 | TRAVEL STUDY | |
| MARKETNG 493 | INTERNSHIP IN MARKETING | |
| MARKETNG 494 | MARKETING SEMINAR | |
| MARKETNG 496 | SPECIAL STUDIES | |
| MARKETNG 497 | EXCHANGE STUDY | |
| MARKETNG 498 | INDEPENDENT STUDY IN MARKETING | |
| Total Units | | 24 |

¹ Minimum 2.50 GPA in the major required for graduation. Maximum of 2 transfer courses and 3 units of independent study (498) allowed.